CITY of ALBUQUERQUE TWENTY THIRD COUNCIL

COUNCIL BILL NO. <u>R-18-82</u> ENACTMENT NO.

SPONSORED BY: Klarissa J. Peña

RESOLUTION

2 DIRECTING THE PLANNING DEPARTMENT TO COLLABORATE WITH THE
3 CITY COUNCIL OFFICE AND OTHER LOCAL AND STATE GOVERNMENT
4 AGENCIES TO CONVENE A MICRO-ENTERPRISE DEVELOPMENT FAIR

5 WHEREAS, The Council finds that it is difficult to create regulatory,

6 business, and built environments that provide equitable access to engaging in7 formal commerce for low-income individuals; and

8 WHEREAS, in regulatory, business, and built environments that make it 9 difficult for low-income individuals to access the mainstream labor market or 10 establish their own business as a means of earning an income, many of these 11 individuals end up participating in the informal economy; and

WHEREAS, although there is a need for the informal economy to provide a safety net for low-income individuals who cannot find employment or establish their own business, cities that do not take measures to support these individuals sometimes end up expending more local funding towards ensuring their public safety and well-being while also missing the opportunity to accrue revenue from business registration and solicitation permitting; and

WHEREAS, one opportunity for low-income individuals to find a point-ofentry into the market place, start generating some income of their own, and contribute to the City of Albuquerque's tax base is to start their own microenterprise; and

WHEREAS, micro-enterprises often operate on sidewalks and other public
spaces in ways that activate vacant, underutilized, underperforming
commercial districts, provide more "eyes on the street" to supporting
surrounding businesses, and create business clusters that diversify the local
economy; and

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WHEREAS, there are many vacant properties in various commercial
 districts throughout the City that could be activated by micro-enterprises in
 the same way San Antonio's pop-up program encourages Downtown property
 owners to host short-term tenants in vacant spaces with all lease payments
 being waived and tenants only being responsible for insurance and signage.

6 WHEREAS, micro-enterprises operating on sidewalks and other public
7 spaces do not have to pay for rent and insurance, but can also pose a threat to
8 the general public by causing congestion if not conducted responsibly or in
9 coordination with nearby brick and mortar business owners and pedestrians;

WHEREAS, the City of Albuquerque and other cities throughout the country
have recently experienced an increase in the number of informal street
vendors, street performers, and other self-employed individuals who rely on
access to sidewalks and other public spaces to earn a living; and

WHEREAS, the City of Albuquerque would benefit from formalizing
informal commerce into micro-enterprises that conduct business on sidewalks
and public spaces because the City would not only be able to receive more
revenue from individuals registering their businesses and purchasing
solicitation permits, but it would also increase standards of behavior and
safety while occupying those spaces; and

WHEREAS, for the purposes of this Resolution and according to the U.S. Census Bureau, the City of Albuquerque defines micro-enterprise as a business with five or fewer employees (one or more of whom owns the business), an operation that generally needs less than \$35,000 in loan capital, and an enterprise that does not have access to the conventional commercial banking sector; and

WHEREAS, cities like Albany, Georgia have been able to relax their
business registration requirements or enable micro-enterprises to conduct
business on the property of another business in order to provide low-income
individuals with a point-of-entry into the market place to start earning liquid
income; and

WHEREAS, encouraging micro-enterprises to conduct business on
sidewalks and other public spaces would provide low-income individuals with
the most affordable option for bringing their products to the market, but might

also pose a threat to the general public by causing congestion if not
 conducted responsibly or in coordination with nearby brick and mortar
 business owners (per § 13-3-1-1 of the City of Albuquerque's Code of
 Ordinances); and

5 WHEREAS, convening a Micro-Enterprise Development Fair would provide 6 an opportunity for low-income individuals to learn more about the business 7 registration process, how to secure micro-enterprise loans, how to grow their 8 businesses, and how to responsibly occupy sidewalks and other public 9 spaces; and

WHEREAS, convening a Micro-Enterprise Development Fair would provide
an opportunity for low-income individuals to provide public input on local and
state regulation related to micro-enterprise development that City Council staff
could use to inform the development of a longer-term plan; and

WHEREAS, a Micro-Enterprise Development Fair needs to involve a
continuum of businesses of all sizes and types, micro-enterprise development
organizations, financial institutions, merchant associations, intermediary
organizations, and state and local public agencies in order to explore
opportunities for encouraging more business-within-a-business practices; and

WHEREAS, a Micro-Enterprise Development Fair would help perpetuate a
 win/win/win situation in which the City of Albuquerque would benefit from
 increased revenue from business registrations, micro-enterprises would
 receive more education on how to start and grow their businesses, and brick
 and mortar business owners/property owners would have their properties
 being more fully utilized.

BE IT RESOLVED BY THE COUNCIL, THE GOVERNING BODY OF THE CITY OF ALBUQUERQUE:

Section 1. City Council and Planning Department staff will convene the first Micro-Enterprises Development Fair before the end of 2018.

Section 2. City Council and Planning Department staff will collect all of the
input received during the Micro-Enterprise Development Fair to create a longterm plan for supporting the City's emerging micro-enterprise community and
convening subsequent Micro-Enterprise Development Fairs in low-income
neighborhoods throughout the City.

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Section 3. City Council and Planning Department staff will assess which
 neighborhoods throughout the City of Albuquerque would most benefit from
 convening subsequent Micro-Enterprise Development Fairs. This will include
 identifying commercial districts that contain vacant buildings and spaces for
 encouraging business-within-a-business lease agreements to be established.

Section 4. The Planning Department will assess its business registration and solicitation permitting processes and explore opportunities for collecting a more comprehensive set of data related to applicants' business types, sizes, and needs. The goal of expanding upon these data sets is to strengthen the City's ability to connect brick and mortar businesses with micro-enterprise vendors in a way that supports business-within-a-business practices. This is also intended to help identify opportunities for business clustering and the expansion of the City of Albuquergue's continuum of commerce.

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